

Exhibit H

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UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF NEW YORK

SECURITIES and EXCHANGE
COMMISSION,

Plaintiff,

v.

20 Civ. 10832 (AT) (SN)

RIPPLE LABS, INC., *et al.*,

Defendants.

New York, N.Y.

May 21, 2021

2:00 p.m.

Before:

HON. SARAH NETBURN,

U.S. Magistrate Judge

APPEARANCES

SECURITIES and EXCHANGE COMMISSION

Attorneys for Plaintiff SEC

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1 have been wanting to litigate this case in. They want to
2 litigate it as these are the things that occurred and our
3 belief when these things occurred was that what we were doing
4 was okay, such that there is some sort of constitutional
5 barrier to liability because we were just too confused as to
6 what was happening.

7 I think that's at the core of the --

8 THE COURT: So I get the differences -- I get the
9 difference between those two concepts, and I understand that if
10 a defendant says "I just didn't believe it to be true" or "I
11 was acting in good faith" that this would be an appropriate
12 area for discovery.

13 You know, this is really akin, as I understand it,
14 this defense, to a void for vagueness argument, where somebody
15 challenges a statute and says, you know, this law that
16 restricts speech is unconstitutional because it is so vague.
17 And comparing this defense to a claim like that, it would be of
18 no moment that the particular entity that was challenging the
19 statute had a lawyer who said, oh, actually, the law is really
20 clear, or the law is not clear at all. The Court, in deciding
21 that question, would simply look at the statute, how it was
22 enforced, what was going on in the relevant market, etc., to
23 decide whether or not a particular statute was void for
24 vagueness. And it seems to me that the fair notice defense
25 that's raised here is much more akin to that kind of a

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1 challenge.

2 MR. TENREIRO: Well, your Honor, so we agree that if
3 it were -- sorry, we agree that if it were a void for vagueness
4 challenge, we would completely agree, whatever the lawyers told
5 them, not relevant.

6 But I respectfully disagree that the defense as they
7 have couched it is more akin to a void for vagueness challenge.
8 In their motion to strike, they disavow a void for vagueness
9 challenge. They say: That is not the defense we are making.
10 You know, I could find the citation in a minute, but they are
11 saying, in their opposition to our motion to strike, this is
12 not a void for vagueness challenge. This is not what this is
13 about. And they said that to Judge Torres in their premotion
14 conference letter, which is docket 70. They conclude that
15 letter by saying, "The bottom line is that the Court must rest
16 with the factual context in deciding what constitutes fair
17 notice in this particular case. It is not based just on does
18 *Howey* provide the relevant standards by which the conduct can
19 be measured."

20 Again if that was a defense, we would not be here.
21 But they have said repeatedly to this Court, and to
22 Judge Torres, you know -- again, I'm quoting from docket 70 --
23 "this defense is not purely a legal question." That's -- you
24 know, the Court, your Honor just described a purely legal
25 question. Right? Is it void for vagueness? Is it too

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1 for vagueness cases, but we do think it is sort of evolution or
2 distinct branch of the doctrine, not a void for vagueness
3 argument as such and that, of course, is the subject of the
4 motion to strike that is currently pending before Judge Torres.

5 The controlling authority here is *Upton*. I think
6 that, properly read, *Upton* makes clear that a fair notice
7 defense does not turn on subjective beliefs or awareness, and I
8 think if you look at the part at the end that was discussed in
9 the SEC's argument, the informal warning that the firm received
10 from a Stock Exchange examiner that the disputed practice
11 "violated the spirit of the rule" and was "being looked at
12 closely by the regulatory bodies," and then the Second Circuit
13 goes on to say, well, that's not enough, that doesn't give
14 you -- that did not -- that doesn't give you fair notice, that
15 is a pretty clear statement that advice that's received is not
16 the subject of this defense. Whatever -- in that case it
17 happened to be advice from the examiner, but I don't know why
18 advice from a lawyer would be any different. It's not the kind
19 of fair notice we are concerned about in the *Upton* line of
20 cases.

21 And I think our position is also supported by the
22 *County of Erie* case, which we raised in our letter, and the SEC
23 did not address in reply, and that case involved qualified
24 immunity, so it is not squarely on point, but it did hold that
25 an argument that the law was not clear does not put legal

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1 advice or the defendant's state of mind at issue, and we think
2 the same principle should apply here.

3 And your Honor asked whether we had anything that was
4 really squarely on point. I do have one case for you. I
5 apologize that it is not in our letter. I learned of it after
6 the letter was filed. It is from the Eastern District of Ohio,
7 *United States v. Ohio Edison Company*, 2002 WL 1585597. And
8 because we didn't have that in our letters, I don't want to
9 argue it, but I will just put that cite there for the Court's
10 attention. I think it is responsive to your question, and I
11 think it coheres with the points that we are making today.

12 Now, the SEC has cited a couple of decisions that I
13 would like to address for the first time in their reply letter,
14 and that they have cited for the proposition that a fair notice
15 defense does require good faith, and in particular they relied
16 on the *General Electric* case from the D.C. Circuit and the
17 *Exxon Mobil* case from the Northern District of Texas. And to
18 be clear, there are two *Exxon Mobil* cases. One of them is from
19 DC in the '80s and the other is more recent from Texas.

20 But the ones that they cite that use the phrase "good
21 faith" are talking, in my view, pretty clearly about the good
22 faith of a hypothetical regulated party. So if you look at
23 page 1329 of line 53 F.3d, it's the *General Electric* case, you
24 will see that the -- that the full statement of the inquiry
25 from Judge Tatel is "whether, by reviewing the regulations and

1 other public statements issued by the agency, a regulated party
2 acting in good faith would have been able to identify the
3 prohibited conduct." And the "would have," I think, is key,
4 because that makes clear that you are talking about a
5 hypothetical objective party, you are not talking about the
6 knowledge of an actual existing party.

7 (Continued on next page)

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1 MR. RAPAWY: In any event, regardless of your reading
2 of General Electric or -- and the Exxon Mobile case from the
3 Northern District of Texas just followed General Electric. It
4 is the same analysis.

5 But Upton is controlling here. Upton was 25 years
6 ago. Nobody has found one case that says that an Upton defense
7 puts state of mind at issue, and we would respectfully suggest
8 that this is not a good case to be the first, your Honor.

9 A couple of points that I would like to address that
10 the SEC raised during their argument. One argument is that the
11 way that we have argued our defense puts our state of mind at
12 issue, regardless of whether Upton is objective or subjective.
13 I don't agree with that characterization of our arguments.

14 I will not go through point by point, but I think if
15 you look at their citations, you will find that were are
16 consistently referring to the notice that would be available to
17 a reasonable market participant or member of the public. That
18 is the objective standard; it is not a subjective standard.

19 Now, to be clear, Ripple is a market participant. And
20 so in that sense, you know, Ripple's communications, even their
21 internal communications, could be relevant because they would
22 be evidence of what a reasonable market participant would have
23 seen. But that does not put at issue Ripple's particular state
24 of mind, and so it is not enough to create a waiver under
25 Bilzerian. The ultimate question is objective, and an ultimate

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1 explicit statutory good faith defenses. That is clearly under
2 Bilzerian. Our defense is not a good faith defense, and it is
3 certainly not the defense where there is a statute that
4 explicitly says you have to -- explicitly, excuse me, says that
5 you have to show good faith, which is what you were dealing
6 with in this case.

7 THE COURT: At this point, can you address -- I think
8 it is related to what you're talking about now -- the argument
9 that the SEC raised that your individual defendants -- who I
10 know are not your clients -- are raising a good faith defense,
11 and that in your applications and letter briefing to Judge
12 Torres, you have suggested that the evidence will be the same
13 for both of those defenses?

14 MR. RAPAWY: So I think that the argument there, your
15 Honor, is that some of the same evidence is relevant, not that
16 the -- and I will clarify a little bit further. I can't say
17 whether the defendants, if and when they answer, will raise an
18 affirmative good faith defense. That's not my decision to
19 make, and it may never come to pass.

20 I can say that to the extent that the defendants are
21 saying that the SEC hasn't met its burden to show that they
22 acted recklessly or with knowledge that they were violating the
23 law or aided and abetted with that knowledge. To the extent
24 they are making that argument, that is not a good faith
25 defense. That is, instead, a claim that -- it is a mere denial

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1 of a culpable state of mind. And if you go to the Bilzerian
2 case in particular, at page 1293, it says that the district
3 court's ruling did not prevent the defense from urging lack of
4 intent.

5 So, again, we don't know what they are going to plead.
6 We won't find that out until later. But to the extent that
7 what they are going to argue is the SEC can't prove lack of
8 intent because in 2013, 2015, 2017, maybe right up until this
9 case was filed, nobody knew what the law required. No one knew
10 what the law required. That would overlap with our defense,
11 perhaps, it would negate recklessness, but it would not be a
12 good faith defense.

13 I hope that is responsive to your Honor's question.

14 THE COURT: Yes. Thank you.

15 MR. RAPAWY: I wanted to touch briefly on the Exxon
16 case, the DC one that came up a couple of times.

17 I think, properly read, that is just another good
18 faith case. To the extent that there is some reasoning in it
19 that maybe goes a little bit further, I would point out that it
20 relies extensively on the Hearn case from the Eastern District
21 of Washington, 1975. And I think that the Second Circuit made
22 clear in the County of Erie case that while Bilzerian is
23 certainly still good law, Hearn is not a reliable guide for
24 waiver of privilege in this circuit.

25 So to the extent that your Honor were to read that